



Capabilities Briefing





UEI: HAM1VHYMMP17 FEIN: 47-3502659 DUNS: 079988727 CAGE: 7GGF4

Mission

To meet our clients where they are, to understand their unique needs and challenges, and to collaborate with them in developing strategic initiatives. We provide comprehensive consulting services that empower organizations to achieve their strategic vision and exceed their goals. **Vision**

Through our expertise, innovative thinking, and unwavering commitment to excellence, we aim to become the trusted partner that enables our clients to achieve remarkable success and to thrive in an ever-changing global landscape.



The Firm – Who we are

- IT & Business Management Consulting
- Founded in 2015
- Headquartered in Stafford, Virginia
- Internationally Registered: Rakez Free Zone, Ras Al Khaimah United Arab Emirates,
- Business Type: Limited Liability Company
- Industry Size: Small Disadvantage
- Place of Performance: Global
- Registration Codes:
 - o LDBE Cert # LD21280888
 - SBSD Small, Micro, Minority Owned, DBE #719080,
 - eVirginia Vendor Service HQ Acct # VS0000172842
- Florida Registration # M16000004543
- North Carolina # C202203500593-1
- Free Zone # RAKEZ20202049





CORE COMPETENCIES

What We Bring to the Table

Program & Project Management

(Agile, Waterfall, & Hybrid)

- Strategic Management Consulting
- Unified Communication & Collaborations
- Healthcare Consulting
- Change Management
- Requirements Management
- Configuration Management
- Management Consulting
- Leadership/Organization Development
- Marketing Strategy
- Staff Augmentation
- Talent and Retention Strategies
- Business Development Consulting
- Risk Management
- Personnel Development
- Executive Leadership Training
- Cross Culture Awareness
- Organization Alignment and Effectiveness
- Communication and Transparency

Key Differentiators



- Business and Technical Cross-Industry Experts aligning People, Processes, and Technology
- Technical Staff with Breadth and Depth of Knowledge Spanning Several Industries (Federal, State, Corporate, Non-Profit, Healthcare, Hospitality, and Airlines)
- Dedicated to client success with a track record of meeting and exceeding client satisfaction
- Seasoned consultants with strong interpersonal, functional, and technical skills who incorporate industry best practice to provide robust client solutions
- Over 20 years of combined technological and global project experience with CONUS & OCONUS businesses



TRANSCONTINENTAL INDUSTRY CODES

NAICS

- 334310 Audio and Video Equipment Manufacturing
- 541611 Administrative Management and General Management Consulting Services
- 541612 Human Resources Consulting Services
- 541613 Marketing Consulting Services
- 541618 Other Management Consulting Services
- 561210 Facilities Support Services

- 541720 Research and Development in the Social Sciences and Humanities
- 541410 Other Computer-Related Services
- 611310 Colleges, Universities, and Professional Schools
- 611430 Professional and Management Development Training

TRANSCONTINENTAL CONSULTING

Past Performance



Client: The Rockefeller Foundation Place of Performance: Washington DC Period of Performance: 12/12/2021 – 03/01/2022 Contract Value \$71,000 Scope of Work: AV Design & Engineering Services



Client: Mary Washington Healthcare Place of Performance: Fredericksburg, Virginia Period of Performance: 02/2022 - 08/2022 Contract Value: \$143K Scope of Work: Strategic & Operations Planning



Client: CDC (ADB Consulting Services) Place of Performance: Atlanta, GA Period of Performance: 09/2019 - 02/2020 Contract Value: \$94,000 Scope of Work: App Dev Environment Assessment



Client: OPM Place of Performance: Washington, DC Period of Performance: 05/2021 – 09/2021 Contract Value: \$83,298 Scope of Work: Project Management & Technical Assistance



SOCIO-ECONOMIC AND PROFESSIONAL CERTIFICATIONS











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Confidence in Excellence

- 20+ Years of Experience
- Domestic & International Projects in the Private & Public Sectors
- Industry Best Practices with Adherence to Technical Excellence
- Project Management Body of Knowledge (PMBOK)
- Capability Maturity Model Integrated (CMMI)
- Project Delivery Focus On-time, On-Budget, and Within Scope
- 3P's approach to quality

 (People, Process, Product)
- Client Satisfaction
 - (Cooperation, Collaboration, Coordination, and Communication)
- Configurations Management





CONTACT INFORMATION

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